

Biodiversity

in open spaces



OVER A CENTURY OF EXPERIENCE



www.lubbelisse.nl

2018

LUBBE & SONS (BULBS) LTD

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Environment and sustainability

Environment and sustainability are our top priority. We are continuously looking for improvements in our operations, which benefit the environment. In addition, we strive as much as possible to sustainable products available and thus respond to the environmental criteria for socially responsible purchasing. Our proven certificates on environment and sustainability are



MPS

We are connected to the Horticultural Environmental Project (MPS) certificate. This environmental certification, demonstrates our level of sustainable operations. We are in possession of the A status. To ensure this certification we recycle much of our packaging and we use only recycled cardboard boxes. In addition, we transport our materials and products as efficiently as possible and we use our own Euro emission 5 standard truck. This is to minimize the environmental impact and also to be able to access inner cities' environmental zones.



SKAL

As a supplier of organically grown bulbs, we belong to the select group of certified companies that trade in organic bulbs in the Netherlands. The associated certificate we received from Skal ("the" organisation for organic control body in the Netherlands). With this certification, we guarantee our customers certified organic stocks when specified.



Milieukeur International

Milieukeur, the Dutch environmental quality label, has an integrated approach to making products and services more sustainable. As part of this approach, Milieukeur aims for a healthy balance between the various sustainability themes, so that its criteria relate to the whole life cycle of the product or service.



On the way to PlanetProof

SMK recently introduced the label 'On the way to PlanetProof'. PlanetProof is a quality mark for sustainably grown vegetables, fruit, flowers, plants, trees and bulbs. By meeting the PlanetProof quality requirements, farmers and growers help to make the air cleaner, soils more fertile, water purer and they can attract more nature to their farms.

The goal is to harmonise the balance between the farm and the environment and reduce our impact on the planet. We are on the way to PlanetProof! The new label will only be available to holders of the Milieukeur plant-based products label. PlanetProof is synonymous with Milieukeur Plant products; the PlanetProof sustainability requirements are completely identical to those of the Milieukeur quality label. As of 1-1-2019, Milieukeur for plant products will be replaced by PlanetProof.



We are proud to announce that we have been granted permission by the RHS, to use their "perfect for pollinators" logo. Many of our bulbs and perennials have always provided a valuable source of food for wildlife, and now we are able to highlight the products you may like to use for this purpose.

Lubbe & Sons (Bulbs) Ltd is a household name in the landscape industry

Founded over 100 years ago, by the person who bred the famous Narcissus "Actaea", now the 4th generation continues with the same enthusiasm and innovation as our Great Grandfather. As trends and budgets change, so our attitude towards providing an attractive environment must change.

As formal bedding schemes continue to dwindle, we must be proactive in finding cost effective, more sustainable alternatives. While perennials are beautiful in summer, we all value the vibrant flush of colour that only spring bulbs can bring. In 1999, we brought our bulb-planting machine over from Holland, and planted the first ever mechanically planted bulb in grass in the UK. Seventeen years and several million bulbs later, we rarely plant single species. Most of the projects we are involved in prefer to plant different mixtures for various purposes. Please see the table on page 5 to help you make your choice.

As well as our "normal" planting machine for planting vast swathes on relatively level ground, we have been using for a few years now, a special machine for planting on embankments or steeper slopes. Now for the first time in the UK & Ireland, we are offering the services of our "side mounted planter" it is especially useful when planting between rows of trees, making a neat and tidy job in confined spaces. You can see pictures of this on page 25.

Whether you are a project needing a few Million bulbs planted by machine, or an "In Bloom" or community group who needs a few hundred bulbs to plant on a Sunday morning, we are here to help. As a special services to smaller groups, we have superb quality, long handled bulb planting tools for sale that you can have delivered with your bulbs. They are especially useful for planting "In the green" as well as dry bulbs in un-cultivated ground. See page 27 for details.

We are dedicated to providing the best service, advice, and quality possible within our sector, and have many independent references to support these aims, available upon request.

Please ask for one of our "sister" brochures to this one; "The Bulb Catalogue", or "Perennials in the Landscape". If you do not already have a copy, please contact us to request a copy, or download it on our website.



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Community involvement

Community involvement/ working in partnership

“Working together to achieve more”

Planting bulbs is a fun and simple activity for everyone! By planting bulbs with volunteers, it is easy to create a sense of connection within the community, with each other, and with their natural environment.

Also at sites that are not accessible for our planting machine, it may still be possible to plant the bulbs manually.

Note: We can help you in the design and implementation of your projects. Think about:

- creating awareness of the activity,
- use of social media to promote the event,
- advice and guidance with the planting to be done by members of the public.



Make sure you have the correct equipment, see our planting tool on page 27.



Selections

5

In recent years, we have developed many mixtures, each having their own value in public open spaces. Due to the number of mixtures we now offer, and with our use of paper in mind, we have chosen to illustrate only the most popular blends in our brochure material. Below is a list of all our current mixtures in a handy overview. This explains the schematic flowering period, flowering heights, extent of bee-friendliness and on what type of grass (low or high maintenance) is suitable for each particular mix.

Illustrated mixtures can be found in the brochure on the page number indicated.

For visuals and descriptions of the other mixtures we refer to our website: www.lubbelisse.nl

Mixture	Page	Flowering period						Grass maintenance regime		Bee friendly	Flowering height
		Feb.	Mar.	April	May	June	July	Low	High		
Bee Butterfly Mix		[Yellow bar]							[Orange bar]	★★★★★	4-6 inch
Bee Happy Mix		[Yellow bar]							[Orange bar]	★★★★★	4-32 inch
Bee S Kal Mix (organic)	9	[Yellow bar]							[Orange bar]	★★★★★	4-10 inch
Bees/Biodiversity Mix	7	[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Biodiversity Mix		[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Blushing Mix	10	[Yellow bar]							[Orange bar]	★★★★★	4-8 inch
Butterfly Mix	11				[Yellow bar]			[Orange bar]		★★★★★	23-35 inch
Buzzing Mix	14-15	[Yellow bar] TILL AUGUST						[Orange bar]		★★★★★	4-32 inch
Charity Mix **	12	[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Charity Mix Extra	13	[Yellow bar]							[Orange bar]	★★★★★	4-16 inch
Colour Festival Mix	8	[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Delfts Blue Mix		[Yellow bar]							[Orange bar]	★★★★★	4-6 inch
Delightful Mix		[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Double Pleasure Mix**	16		[Yellow bar]					[Orange bar]	[Orange bar]		8-12 inch
Flower Festival Mix		[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Lubbe's Pride Mix	18	[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Mix 4Pleasure**	17	[Yellow bar]						[Orange bar]		★★★★★	8-32 inch
Natural Mix		[Yellow bar]							[Orange bar]	★★★★★	4-10 inch
Pick your own Mixtures**	19		[Yellow bar]					[Orange bar]	[Orange bar]	★★★★★	10-16 inch
Rainbow Mix		[Yellow bar]							[Orange bar]	★★★★★	4-6 inch
Spectacular Mix		[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
The 3 Musketeers Mix	20	[Yellow bar]							[Orange bar]	★★★★★	4-12 inch
Turkish Delight Mix		[Yellow bar]							[Orange bar]	★★★★★	4-10 inch
Verge Mix		[Yellow bar]						[Orange bar]		★★★★★	10-32 inch
Winter to Summer Mix	21	[Yellow bar]						[Orange bar]		★★★★★	10-32 inch

** Also available as organic

Biodiversity

For many years, our biodiversity has been under pressure. Many species of bees and butterflies are threatened with extinction. A worrying situation, because these insects are very important for the pollination of many plants and the preservation of the environment.

One reason why many bees die prematurely is the shortage of available food. Bees need to find enough food in early spring. Different varieties of flower bulbs bloom from early spring (February) and are very good suppliers of nectar. By planting these bee-attractive bulb varieties, we can help the bees in their search for food.

Butterflies also need food. Awakening from their hibernation at the end of spring or summer, summer flowering bulbs are a great food source for them.

We have made a combination of bulb species that flower after another. This has resulted in mixtures that encourages biodiversity.



Bees/Biodiversity Mix



February
March

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★★★★★
Grass maintenance regime						Flowering height
Low			High			4-12 inch

Our specially developed Bees Mix consists of a number of bulbs that meet the need of bees and butterflies (including Crocus, Chionodoxa, Scilla, Muscari and naturalizing Tulips).



March
April



April

May



Colour Festival Mix

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime						Flowering height
Low			High			4-12 inch

Colour Festival is a wonderful combination of Crocus, naturalizing Tulips, Chionodoxa and Narcissus. A unique combination of Colours which creates a Festival to look at!

February



May



March



April





February
March



March



April

Bee S Kal Mix

(Organic)

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★★★★★
Grass maintenance regime						Flowering height
Low			High			4-10 inch

Organic flower bulbs support the creation of a healthy environment. By the use of natural means to combat pest and diseases, organic bulb production creates a healthy source of food for all pollinators.

To encourage the use of organic bulbs, we are promoting them in an organic bulb program with the help of SKAL (the European control organisation for biological products) and in cooperation with biological beekeepers and Dutch, organic bulb growers.

As part of this program, we offer our Bee S Kal Mix. This bulb mixture consists of 100% organically grown bulbs and will help butterflies and bees to find more "healthy calories".

May

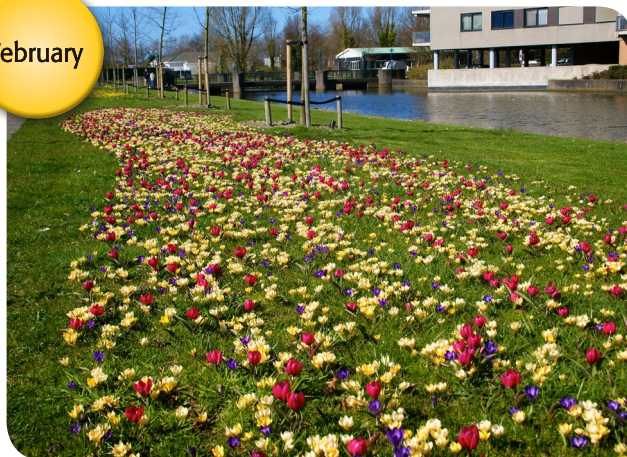


Blushing Mix

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime						Flowering height
Low			High			4-8 inch

This mix starts with yellow crocus, followed by purple crocus and finally 'blush' with Tulips Pulchella violacea and Chionodoxa.

February



February
March



March



Butterfly Mix



Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★★★★★
Grass maintenance regime						Flowering height
Low			High			23-35 inch

Note: This special Butterfly mix consists Camassia, Nectaroscordum and Allium, which are the most important food providers of butterflies.

Nectaroscordum



Allium



Camassia



12 Mixtures

Charity Mix

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime						Flowering height
Low			High			4-12 inch

Many charities rely on donations from the public, or committed organizations. In a bid to support worthy causes, we have created our "Charity Mix", and commit to donate £1 for each square meter that we plant by machine of this mixture. Please let us know if you know a worthy cause that would benefit from a donation.

February



March

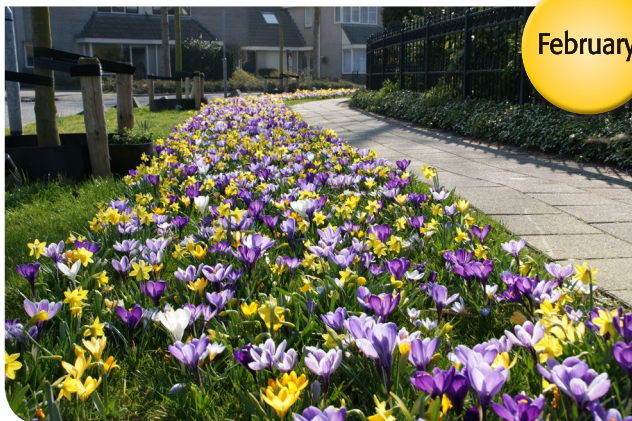


Charity Mix Extra

NEW

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime						Flowering height
Low			High			4-16 inch

This year we added some "extra" bulbs to this mixture to create a longer flowering-period. By adding red tulips we extended the period of this special charity mix.



February



March



March
April



April

14 Mixtures

March



March
-
April



April



February
-
March



Buzzing Mix

Flowering period							Bee friendly
Feb.	Mar.	April	May	June	July	Aug.	★★★★★
Grass maintenance regime							Flowering height
Low				High			4-8 inch

The decline in biodiversity is slowing, but there are still improvements that we can easily make. It is still very important that we try our best to restore the disrupted ecosystem, and Lubbe & Sons are doing our best to play our part. Preserving biodiversity is an important starting point for us when creating our bulb mixtures. Last year we introduced our "Buzzing Mix". It combines a specially formulated insect-friendly, spring flowering flower bulb mixture with Summer flowering, Urban meadow flower seed applied over the top of the bulbs to further extend the season for foraging insects, whilst creating a functional ecosystem.

May



June



June
-
July



July
-
August

**FLOWERING PERIOD
TILL AUGUST**



16 Mixtures

Double Pleasure Mix

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime						Flowering height
Low			High			8-12 inch

As one of our first mixes that we created, Double Pleasure continues to be one of our most popular mixes. A combination of early yellow, and late white flowering dwarf narcissi, it remains incredible value in terms of £/m per week of flowering display.

March



April





March



April



May

Mix 4Pleasure

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★★★★★
Grass maintenance regime						Flowering height
Low			High			8-32 inch

Building on the foundations of the reliable Double Pleasure mix, we added Cammassia and Purple Allium to further extend the flowering period. The benefits are 2 fold, being friendly towards Butterflies, and extending the colourful period whilst the Narcissi leaves are feeding the bulbs below ground, ensuring continued flowering for future years



June

18 Mixtures

Lubbe's Pride Mix

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★★★★★
Grass maintenance regime						Flowering height
Low			High			4-12 inch

The mixture our company is proud of, because it contains the Daffodil where the history of Lubbe all started with: *Actaea*.

Februari
March



March



May



April



Pick your own mixtures



<i>Flowering period</i>						<i>Bee friendly</i>
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
<i>Grass maintenance regime</i>						<i>Flowering height</i>
<i>Low</i>			<i>High</i>			10-16 inch

To create more community involvement in the maintenance of public open spaces, we came up with the idea to introduce pick-your-own-mixtures. By “offering” the local people their own flower borders, where they are able to help themselves to a bunch of flowers for their home, they are much more committed in taking care of their environment.

The 3 Musketeers Mix



February

Flowering period						Bee friendly
Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime						Flowering height
Low			High			4-12 inch

A very simple, but beautifully effective mix. 3 Musketeers begins with Yellow Crocus, as they fade away, Blue Chionodoxa take over, ending with a fabulous display of Scented Narcissus Thalia.



March

April



Winter to Summer Mix



February

Flowering period							Bee friendly
Jan	Feb.	Mar.	April	May	June	July	★ ★ ★ ★ ★
Grass maintenance regime							Flowering height
Low				High			10-32 inch

This long season mix is a beautiful mix of yellow Narcissus varieties and Camassia followed up by Alliums. We have created a selection of Narcissus varieties which flower consecutively. This generates an extraordinary flush of colour, for 6 months.

** Our popular "Verge Mix" is a variation of Winter to Summer Mix", and includes different colours of Daffodils that generate a long flowering Mix.



March
April



May



June

Flower meadows

There are various options to consider when choosing a flower meadow.

Wildflower meadow or Urban meadow?

Wildflowers

Our wildflower meadows are created, using Perennial native species, either with or without wild species of grass.

The benefit of using these mixtures is that after the first season, they will flower for several years to come. By adapting to your local soil and weather conditions, some species will thrive, and others will not. The meadow that you will have in 3-5 years, will be unique to your area, and will contain the species that prefer to grow in your soil. If you have a heavy clay soil, your meadow will look very different to the meadow sown on a free draining soil.



The disadvantage of using a perennial mix is: Takes a full season growth to establish the perennial plants before they start to flower.
– To resolve this issue, we can also combine a “Cornfield Annual” mix as a “nurse crop” to give you that first year flush of colour.



May be perceived to be less colourful, or full of weeds. Well, beauty is in the eye of the beholder. Yes, the flowers are generally subtle in colour, and some of the species in the mix, may well be weeds, but only on sites where they are not supposed to be.



Urban meadows

Our urban meadows are generally Annuals, and are made up of various mixes of bright, colourful species, to give a long flowering display through the summer months into autumn, and even the first frosts.

The benefit of using these mixtures is that they are generally very reliable, and will flower profusely only a few weeks after sowing. There is a very wide choice of colour schemes, to choose from, and all are very good for Biodiversity. You may also choose a different mix each year to bring some variation to your environment.

The disadvantages are:

More expensive than Wildflowers, as they generally need to be re sown each year.

It is possible, that by using the same plots each year, a weed seed bank may build up, and weeds such as fat hen, or the often used Corn Marigold, may spoil the display after a few years.



Bulbs and meadows combinations

We do hear from our clients, two very similar comments; Those who use flower meadows always say they look great, but only in the summer, and that there is nothing to see in the Spring. On the other hand, we also hear from our clients using Spring flowering Bulbs mixtures, that they look fantastic, but only during spring. To address this we have introduced our "Buzzing Mix" see pages 14-15.

We are now taking this one step further, and have an active trial going ahead, where we have already planted bulbs on a plot in 2016, and have now over sown this plot in Autumn 2017, with an urban meadow mix. We are awaiting the results in Summer 2018, and will keep you informed of the results via our website, and mailshots.

If you are interested in wildflower or urban meadows please ask our sales representatives for more information. Michael Lubbe 07872 988406 or Fraser Skells 07802 385520.



See page 34 for the incredible transformation of an Urban green space into a seas of flowers and wildlife.

Machine Planting

There are many reasons why our clients use our service; mechanical planting:

- It saves time, so that one can focus to other activities
- Less labour costs
- Always correct planting depth
- By planting bulbs along roads, less delays because machine planting is quicker.

We are able to offer you the services of three types of planting machines. With these machines, it is possible to plant bulbs among grass, in open ground, on embankments and between trees.

1

Machine planter

Is able to lift the turf, plant the bulbs and replace the turf in one single pass. Suitable for planting in open ground. Preferably firm, uncultivated soil. Plants a 1 m wide continuous band of bulbs. 1.3m wide access required.



2

Side-mounted planter

Roots permitting, with this planter we are able to plant very close to the tree trunk. This is possible because the planting foot is mounted on the side of the machine. Extremely useful when planting on a boulevard of trees.



3

Embankment planter

Specially designed for working on embankments up to 30-35 degrees. Very useful on locations where it is not possible/difficult to mow the grass. By using long flowering mixtures of bulbs it will reduce the routine cuts throughout the mowing season.



Fertilizer



It is important to add fertilizer to your planted bulbs to get the best, long-term results.

New to our machine planting programme is the option of direct fertiliser application to the root zone. We use a 100% organic DCM ECO-slow release mix, which meets all the nutritional requirements required for many years of successful flowering. To achieve this, we use a small applicator, which is mounted on the front of the planting machine (see photo).



For improved flowering over many years, it may also be necessary to feed flower bulbs every year or every other year. Best results will be obtained when you do this at different times of the year, especially when your soil is sandy or very free draining.

In this case, we recommended using 2 kg fertiliser per 100 m² of general NPK fertiliser; 13-13-20 will be fine.

If your bulbs stop flowering, it will almost certainly be due to one of the following reasons:

Flowers/leaves cut down too early: Try to make sure that all leaves have turned yellow, or if possible completely died before you cut them down.

Soil too dry: Avoid planting directly under large trees, or shallow soil. If the bulbs cannot feed and drink, they will not try to reproduce.

Nutrient imbalance: High Nitrogen in the soil due to grass clippings being left behind promotes strong, lush growth of both grass and bulbs, but bulbs fail to flower. To address this we recommend Straight Potash application, either Sulphate or Murate of Potash, applied as soon as the problem is spotted. In our experience, this helps in two ways, promotes "hard, mature" growth of the bulbs under the ground, at the same time as reducing tall, lush, grass growth above ground, which enables the bulb foliage to access more sunlight, thus healthier growth.

In our experience, following the above simple steps will bring you many years of trouble free enjoyment.

Storage of flowerbulbs

If your flowerbulbs arrive before you are ready to plant, it is important to open the boxes and store the bulbs in a cool and dry area, away from extremes of heat or cold, and with lots of air ventilation.

In the Green

Some spring flowering bulbs respond well to being planted "In the Green" That is with the leaves on, either just before, during, or after flowering, depending on your needs.

We are able to offer you a small, but comprehensive range for bulbs that prefer this method of planting.

For best results, we arrange for the bulbs to be lifted a few days prior to your planting date, and it is important that you plant them as soon as possible after delivery to ensure the best results.

Availability begins in January with Eranthis and Snowdrops, and ceases in April with Native Bluebells bringing the planting season to an end.

New in our product range



For the first time, we are offering long handled bulb planting tools, that you can have delivered with your bulbs. They make light work of planting "In the Green" as well as dry bulbs in uncultivated ground.

Key features: Long handle to avoid bending down and unnecessary back strain.

Large ergonomic T-shape handle for better grip.

Tread-edge for controlled force and easy use.

Rust resistance stainless steel head for less soil adhesion.

Shaft made from FSC® certified ash.



Hyacinthoides non scripta



Galanthus nivalis



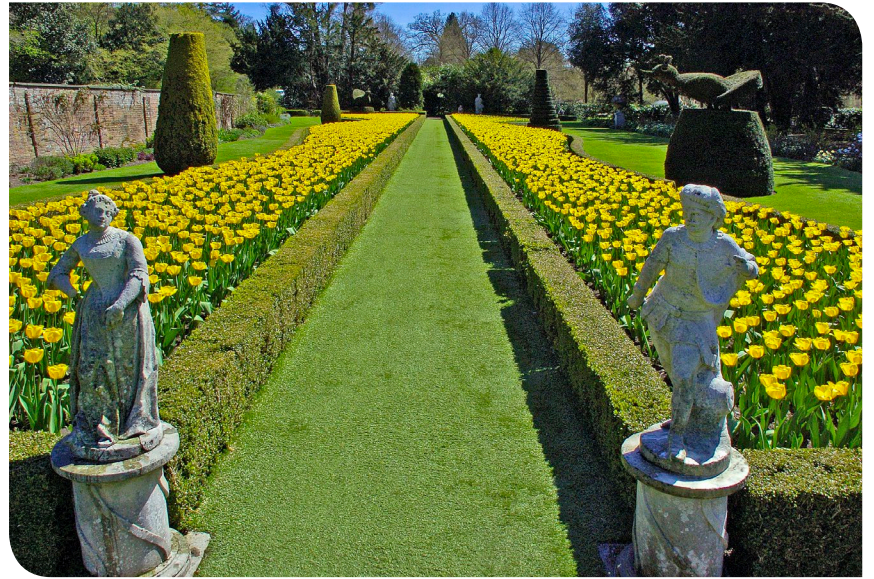
Allium ursinum

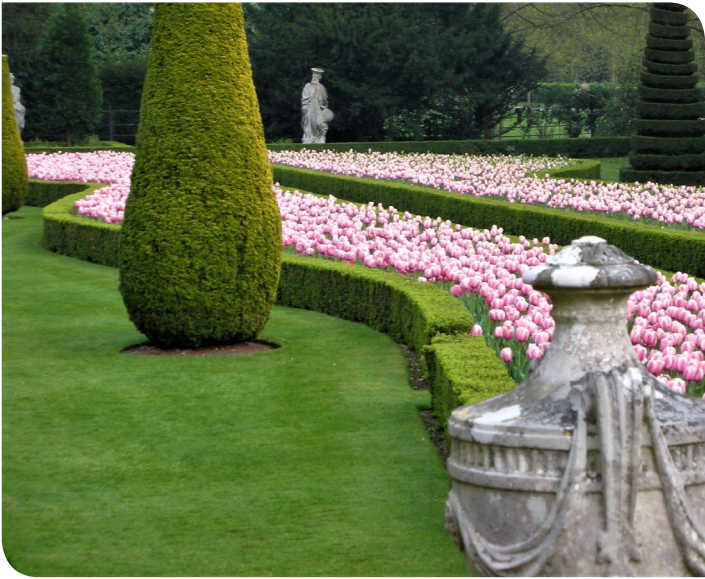


Eranthis hyemalis

Flowerbeds

Bulbs are well suited for planting in beds and borders. Many combinations and colour schemes are possible. If beds need to flower the same time, it is best to use bulbs of the same group, for example "Murillo", "Triumph", or "Fosteriana" Tulips. If Hyacinths are used, please specify size 15/16. Flowers may be too heavy and fall over in strong wind or heavy rain if you use much larger sizes. Likewise, if you choose smaller bulbs the flowers may be poor or weak.





Natural planting

The conditions in woodland areas are not always suitable for some bulb species, so in this chapter we offer a selection of bulb species that are ideal to use. The benefits of these species are that they self-seed easily, and they are suitable for shaded areas.



Leucojum aestivum



Narcis lobularis



Anemone ranunculoides



Crocus tommasinianus



Anemone nemorosa



Corydalis solida



Arum italicum



Chionodoxa Sardensis



Erythronium Pagoda



Fritillaria meleagris



Ornithogalum umbellatum



Colchicum byzantinum





Enclosed photo's tell the story of a really deprived area, where every week bonfires were held and rubbish was dumped. The Chief Executive contacted us and this is the result.....



Royal dutch wholesalers association for flowerbulbs and nursery stock

Royal Trade Association for Nurserystock and Flowerbulbs(Anthos)
TERMS OF SALE Groot-Brittannië en Ierland

- 1.1. These terms and conditions only apply to agreements with regard to which one of the parties is a member of Anthos at the time of conclusion of the agreement, which – within the framework of these general terms and conditions – is also deemed to include other partnerships who are (in)directly affiliated to an Anthos member company (e.g. sister company, subsidiary or parent company of the member).
 - 1.2. If an agreement refers to these terms and conditions and this agreement only involves non-members, the terms and conditions below do not apply.
 - 1.3. Furthermore, if an agreement refers to these terms and conditions while neither party is member of Anthos, the law and copyright law are violated.
 2. All goods are sold in Euro and delivered ex warehouse Holland and are dispatched from there at buyer's sole risk and expense.
 3. Unless the buyer gives contrary instructions in writing before dispatch the seller will effect an insurance upon the goods against transit risks at the buyer's expense.
 4. The cost of cases and other packing together with all freight, forwarding, insurance and phytopathological examination charges are payable to the seller by the buyer immediately upon delivery of the goods.
 5. All accounts are due two months after date of invoice: two per cent (2%) discount will be allowed for payment within thirty five (35) days after date of invoice. On overdue accounts 12% interest per annum will be charged, together with the collection expenses.

The ownership of the goods supplied under this contract will remain with the supplier
And the supplier reserves the right to dispose of the goods until the sums due under The contract have been paid in full.
 6. If any complaint be made touching the description or quality or condition of any goods delivered by the seller under this contract the seller undertakes either to replace within a reasonable time, so much of the goods delivered as may be proved to have been defective as regards description, quality of condition when delivered or at his option to make a fair allowance of the price of so much of the goods delivered provided always that the buyer shall have made his complaint to the seller in writing with full particulars within 10 days of receipt at the buyer's premises of the goods complained of and that if any damage to the goods be alleged he shall have forwarded with his complaint a written statement containing full particulars to be supported by statutory declaration if required, provided further that if any complaint be made within 7 days after the beginning of flowering (supported by statutory declaration if required) that the goods delivered were not bulbs of the variety or respective varieties overleaf or indicated on the invoice (payment having been made within 2 months after date of invoice) then the buyer shall be entitled to recover from the seller such damage as he shall be able to establish that he has in fact suffered by reason of such wrongful delivery.
 7. The undertaking set forth in the last preceding clause hereof is given by the seller and is hereby accepted by the buyer in lieu and to the exclusion of every condition, warranty or guarantee as to the description, quality of condition of any goods delivered under this contract which might otherwise be implied under the provisions of any Statute or from any facts or circumstances whatsoever. The due fulfilment of such undertaking is to constitute the sole remedy of the buyer and the sole liability of the seller arising out of or in connection with any defects as regards description, quality or condition in any goods delivered under this contract.
 8. If at the time for dispatching the goods any account payable by the buyer to any member of the Royal Dutch Wholesalers Association For Flowerbulbs And Nursery Stock be certified by that Association as being unreasonably overdue or if the Association certifies that the financial standing of the buyer is unsatisfactory or if there be an official notice in writing by the said Association to the Horticultural Trades Association of Great Britain and the National Farmer's Union of England and Wales that there is generally in the country of origin any complete or partial failure of the sectional crop concerned, the seller shall be at liberty to cancel this contract as regards the whole or part of the goods at their discretion without incurring any liability whatever to the buyer, other than a liability to refund the price of the goods not dispatched if already paid.
- If the credit limit for the buyer changes in such a manner that, because of that, the value of the goods or services (yet) to be delivered can no longer be covered by the credit insurance taken out by the seller, the seller is entitled to cancel any further deliveries.
9. If any delivery to be made under this contract be cancelled wholly or in part at the instance of the buyer or if the buyer rejects the goods or any part thereof delivered to him by the seller under this contract the seller shall be entitled to recover from the buyer either as and for liquidated damages a sum equal to 20% of the contract price of the goods left undelivered at the buyer's instance or rejected by the buyer (which sum is hereby agreed as the estimated damage likely to result to the seller from such cancellation or rejection by the buyer) or that the seller's option such damage as he may then be able establish that he has, in fact, suffered by reason of such cancellation or rejection.
 10. If any delivery to be made under this contract be cancelled in whole or in part at the instance of the seller otherwise than from some causes specified in clause 7 herein, or if the seller fails to deliver the goods under this contract, or any part of them, the buyer should be entitled to recover from the seller reasonable compensation as the buyer may then be able to establish that he has, in fact, suffered by reason of the seller's default.
11. Notwithstanding anything herein contained neither party is to be held liable for any failure to carry out this contract caused by circumstances beyond that party's control and in particular but without limiting the generality of the foregoing the parties hereto hereby agree and declare that if (a) the goods hereby agreed to be sold shall be or become subject to a quota restriction imposed by the British Government upon imports from Holland, and (b) the total value of all contracts providing for delivery within the period of 12 months from the 1st July next and entered or to be entered into by buyer with members of Anthos without knowing and before being able with reasonable diligence to ascertain what his allocation under such quota restriction was or would be for the said period shall be found to exceed the value of his said allocation then the quantity of goods hereby agreed to be sold shall be reduced so that the ratio between the price of the goods hereby agreed to be sold and the price of the goods so reduced in quantity shall be the same as the ratio between the total value of all such contracts entered or to be entered into by the buyer as aforesaid and the value of the buyer's said allocation.
 12. If an infection was latently present in the plant, this shall be considered a non-attributable shortcoming on the part of the vendor unless the buyer can demonstrate that a) the latent infection was the result of wilful conduct or gross negligence on the part of the vendor or b) the vendor was aware of this latent infection previous to the sale but, despite this, did not inform the buyer of this.
 13. Sanctions
 - 13.1. The buyer guarantees that it complies with and will continue to comply with the obligations and limitations that ensue from all applicable sanction regulations of the United Nations, the United States of America, the European Union, the Netherlands and of any other country that is or may become relevant for the execution of the agreement that has been concluded ("Sanctions Legislation").
 - 13.2. In particular, the buyer guarantees that it will not directly or indirectly sell, transfer, supply or otherwise make the purchased goods available to natural or legal persons, entities, groups or public-sector or other organisations that have been sanctioned pursuant to the Sanctions Legislation.
 - 13.3. The buyer ensures that all obligations from this article will be imposed equally on every party to which it sells on or supplies goods that it bought from the seller.
 - 13.4. If the buyer fails to comply with the obligations that ensue for it from this article, or fails to comply with them in a prompt or proper manner, the seller is entitled to suspend or terminate the agreement immediately without further notice of default, without being obliged to pay any compensation for damage and with the buyer being fully liable for compensation vis-à-vis the seller, at the seller's discretion.
 14. Anti-Corruption
 - 14.1. The buyer will at all times comply with the obligations and limitations that ensue from all applicable anti-corruption regulations of the United States of America, the United Kingdom, the Netherlands and of any other country that is or may become relevant for the execution of the agreement that has been concluded ("Anti-Corruption Legislation").
 - 14.2. Each offer to and each acceptance by employees or members of the client's board of money, gifts, presents, trips, entertainment or other compensation that relates to the agreement or the seller and that is intended as, or can be seen as, an incentive to act in a certain way is strictly prohibited.
 - 14.3. The client will make not offer, promise or give anything directly or indirectly to any political party, campaign, government agency, officer or public institutions, state-run enterprises, organisations, international institutions, or their employees, with the purpose of acquiring or retaining goods or any other improper advantage in connection with the agreement or the seller.
 - 14.4. In connection with the agreement or the seller, the buyer will not offer, promise or give anything to or accept anything from a business client, unless there is an honest reason to do so and it is reasonable to do so in the context of the daily course of affairs and, moreover, complies with local legislation.
 - 14.5. The buyer will inform the seller immediately if, in the execution of the agreement, it takes note of any situation that may be in conflict with the Anti-Corruption Legislation.
 - 14.6. If the buyer fails to comply with the obligations that ensue for it from this article, or fails to comply with them in a prompt or proper manner, the seller is entitled to suspend or terminate the agreement immediately without further notice of default, without being obliged to pay any compensation for damage and with the buyer being fully liable for compensation vis-à-vis the seller, at the seller's discretion.
 15. a. Any dispute under this contract shall be referred to arbitration in accordance with the rules for the conduct of arbitration jointly agreed from time to time between the National Farmers' Union of England and Wales, the Bulb Distributors Association and Anthos before a sole arbitrator appointed by agreement between the parties hereto or, in default of agreement before two arbitrators, one appointed by the chairman for the time being of Anthos and the other jointly by the president for the time being of the National Farmers' Union of England and Wales and by the chairman for the time being of the Bulb Distributors Association, such arbitrators to nominate a single umpire to act in the event of their disagreement. Arbitration proceedings must be commenced within two years after the date of delivery.
 - b. The parties hereby agree to exclude any right of application or appeal to the English Courts in connection with any question of law arising in the course of the arbitration or with respect to any award made.



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